

## Fact Sheet

Established in 1984 by Curt and Judy Rudy, CJ & Associates, Inc. is the largest woman owned contract office furniture distributor in Wisconsin. By offering carefully chosen products, state certified designers, manufacturers, authorized installers and 24-hour service. CJ & Associates, Inc. has positioned itself as the company to "work with" in the industry. The company employs 35 people at its two locations. Annual sales exceed \$14,000,000.

### Headquarters

16915 West Victor Road  
New Berlin, WI 53151  
Phone: (262) 786-1772  
Fax: (262) 786-7220  
[www.cjassociatesinc.com](http://www.cjassociatesinc.com)

### Branch Office

Madison  
4123 Terminal Drive  
McFarland, WI 53558  
Phone: (608) 838-4842

### CJ & Associates Officers:

Kimberlee Hastings - President-Treasurer  
Curt Rudy - CEO  
Judy Rudy - Vice President-Secretary

### CJ & Associates Leadership Team:

Brian Augur – Facilities and Installation Manager  
Gary Gapinski - Sales Manager, ICR Division  
Mary Wild – Business System Manager  
Peter Sotiros - Sales Manager, Furniture Division

### Services:

Furniture Solutions  
Interior Design & Space Planning  
In-House Installation and Delivery Services  
Project Management  
Interior Remodeling & Construction Services  
Unprecedented Service Warranty – 1 year free call back

### Important dates:

1984 CJ & Associates opens its doors on April 1 at Cleveland Avenue, New Berlin.  
1988 The company moves into new facilities at Victor Road, New Berlin.  
1991 CJ and Associates is incorporated.  
1993 CJ expanded into Dane county with its Madison sales and service facility.  
2000 Expands corporate headquarters by 12,000 square feet.  
2002 Develops an A&D Division to consult with the architect and design community.  
2004 Becomes woman owned and operated with the appointment of Kim Hastings as President.  
2005 Establishes a Government Sales Division to meet government contract furniture needs.  
2006 Establishes an Interior Construction and Remodeling Division.

- 2007 Kim Hastings becomes founding member of the American Heart Association's "Circle of Red" which works to raise awareness of heart disease and stroke.
- 2007 CJ & Associates named one of Top 25 Largest Women-Owned Businesses in Wisconsin, a 2007 Top Milwaukee Workplace and selected to the Metropolitan Milwaukee Association of Commerce Council of Small Business Executives Future 50 List
- 2007 Kim Hastings named a Woman of Influence
- 2007 Chosen as the interior furnishings supplier for the new Harley Davidson Museum.
- 2007 Completes remodel of company headquarters, which doubles as a working showcase of products and services.
- 2008 For the second year in a row, CJ & Associates named a 2008 Top Milwaukee Workplace and selected to the Metropolitan Milwaukee Association of Commerce Council of Small Business Executives Future 50 List.